



Diffuse symptoms are not easy to interpret by emergency medical services (EMS)





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The right decisions have to be made quickly at the scene



circulatory poisoning disorder smoke gases asthma



# **Emergency response**

mob

Advanced analysis is required in critical situations



**Blood Gas Analysis (BGA)** 





mobOx brings the clinical lab right to the emergency site



**Blood Gas Analysis (BGA)** 



# **Emergency response**

mob

This enables immediate diagnosis and thus an earlier start of the best therapy



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**Emergency response** 



38 min

Earlier start of the best therapy<sup>1</sup>

<sup>1</sup>Average time from arrival of the emergency doctor at the site until arrival of the patient at the hospital (source: BAST report, Germany, 2019)



≈ 2.1 Mio.

83 %

Internistic emergencies per year in Germany<sup>1</sup> (82 Mio. residents)

Would use a mobile BGA<sup>2</sup>

<sup>1</sup>Source: BAST report, Germany, 2019

#### Value proposition





Mobile lab at the patient



Important parameters at a glance



Reliable, fast, easy to use



Compact, lightweight and robust handheld



Mobile BGA with CO-oximetry



20 μL blood (one drop)



Clinical accuracy



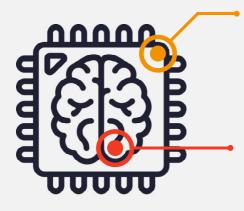
On-site decision support



First results in 10s

<sup>&</sup>lt;sup>2</sup>Survey among 24 intensive care and emergency physicians; answers of ≥8 on a scale from 1 (unlikely) to 10 (very likely)





#### Novel optical sensor with robust AI-based analysis

- Enables mobile use in a wide temperature range
- Immediate availability of important blood parameters (patent pending)

#### Highly scalable technology

Extensible analysis platform based on

- Highly specialized sensor spots
- Disposable testchips
- Spectrophotometric analysis

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## Offering





One-time revenues (penetration strategy)



Recurring revenues (skimming strategy)

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**Doctor's offices &** hospitals



Alternative to stationary BGA **Developing countries &** emerging markets



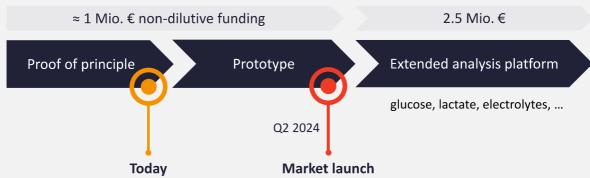
A cost-efficient BGA for the world

Market development

# **Development phases**



# Step I Step III Step III



→ Fast market access via strategic partners





Benjamin Kern

M.Sc. Biomedical engineering

Research & development Algorithms and sensors



Till Böhme

M.Sc.
Industrial engineering

Business development Sales and finance



Reza Behroozian

M.Sc.
Biomedical engineering

Development Production Quality control



Nils Roedel

B.Sc.
Applied chemistry

Research & development Testchip and optodes



Stefan Müller

Prof. Dr.-Ing.

Biomedical engineering

Academic mentor Regulatory affairs

mobOx is a spin-off from Lübeck University of Applied Sciences

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